Vegas Vikings

Marketing Strategies and Tools













Our Story

- New board inducted in 2022
 - Leadership workshop
 - Presentation by outside human resources representative
 - Based on the book *The Righteous Mind* by Jonathan Haidt



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Strengths

- Active membership
- Fun events
- Interesting programs
- Financially sound
- Skilled leadership
- Unique to Las Vegas









Weaknesses

- Graying organization
- Heritage members inactive
- Location for meetings
- Unclear what our message should be









Opportunities

- Only 150 members in a community of two million
- Our group is unique
- Eager leadership
- Untapped opportunities for public presentations
- Dragon boat, The Ormen Korte, is recognized by the public



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Threats

- General malaise in membership
- No succession planning
- Sons of Norway Fraternal organizations in decline nationwide
 - 1995-90,000 members
 - o 2023-58,178 members
 - 35% decline in membership



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We are not alone!



- Jaycees are down 44%
- Masons are down 39%
- Elks are down 18%



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Action Steps









Formation of a Marketing Committee

- Media director
 - New webmaster
 - Youth director
 - Membership director
 - Cultural director
 - Other lodge members









Future Goals

How can we tie ourselves to the community?

Search for a corporate sponsor-use our boat to promote:

- Company with Scandinavian ties
- 3-5 year commitment
- \$2000 contribution per year
- Connect to their corporate goals



What is our brand?







Community Presentations: Increasing our Visibility

- Churches
- Schools
- Provide materials detailing types of presentations we can offer
- Charge for Ormen Korte appearances



Why belong to Vegas Vikings?

- Fellowship and human connection
- Cultural Engagement
- Common interest
- Studies on loneliness



New Business Cards



VEGAS VIKING SONS OF NORWAY

Karen Holien Buehrer, President 702-290-1324 jkholien@cox.net

Nancy Paulson, Membership Secretary 818-421-5752 nancypaulsn@aol.com

Roger Buehrer, Marketing Director 702-726-1149 rbuehrer@mindspring.com

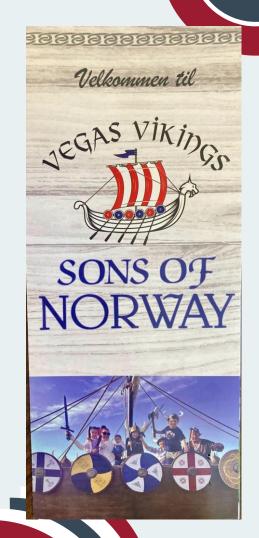








Lodge Brochure







View this email in your browser

- The role of the editor
 - Content of the newsletter

Vegas Vikings Newsletter
Sons of Norway
Lodge 6-152



Click for Newsletter

Hands-on learning (crafts)
Physical activity
Cultural exploration
Holiday traditions
Anything outdoors
Costumes/dress up



The key to getting kids involved is engaging their parents first.

Younger kids have a short attention span, so activities must be simple and not time intensive.



Youth Programs

Experiential learning
Scholarships
Contests (art, essay)
Volunteer hours for school
Convenient days/times
Social media







Teen Programs

Teens are looking for experiences that provide value. They need a reason to get involved.

The key to reaching them is to be in their social media spaces, which isn't the same as their parents' social media.



Adopt a School

- Opportunities to provide cultural programming to schools
- Guideline developed on our available programming
- Many schools have funding to support the transport of our boat to their location and the program
- Nevada Reading Week in March
- Increased visibility for our lodge



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Convenience Martersles and

Cashless payments

Lutefisk Dinner-All tickets sold online Zeffe payments for other events (yardsale, bazaar, etc.)

Links

Fundraisers
Informational posters
Social Media posts
Promotions



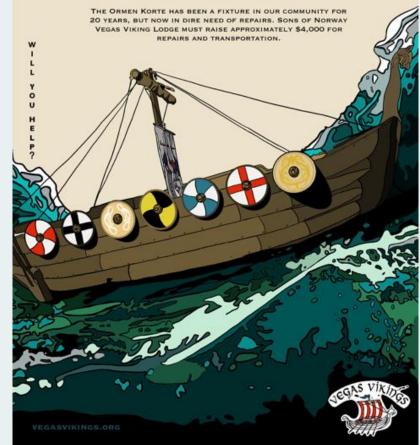
















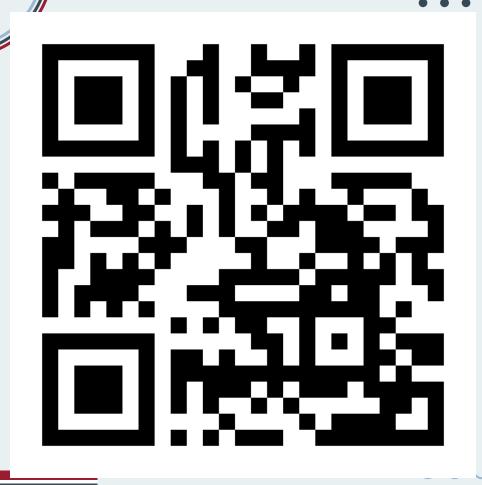
STAY CONNECTED!

Follow us on social media for our latest news and updates.



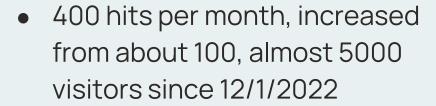








Our Success

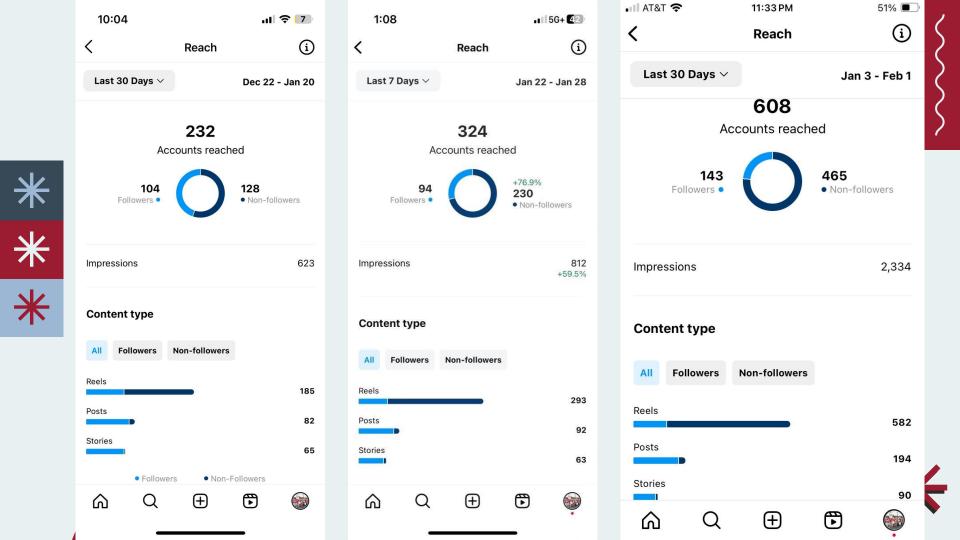


- Responded to 39 personal requests for information
- 93rd percentile of all organizations reaching their audience, compared to other organizations like us









Engagement Through Videos

https://www.instagram.com/reel/C2p-jHXvRLF/?igsh=MThqeWtneHZldW41MA==

https://www.instagram.com/reel/C2XpsT6Jem6/?igsh=c3lkaTVydW92d2dj

https://www.instagram.com/reel/C2x9s5Fyzyl/?igsh=ZDlyY3A4MXlubmN5









Going forward...

- Capitalize on our brand The Ormen Korte
- Membership marketing campaign through social media targeting younger members
- Seek a corporate sponsor
- Obtain insurance for our boat
- Raise funding for boat repair and expenses
- Build capacity for current, engaged members to handle the workload (leadership roles, events planning, social media, etc.)

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